

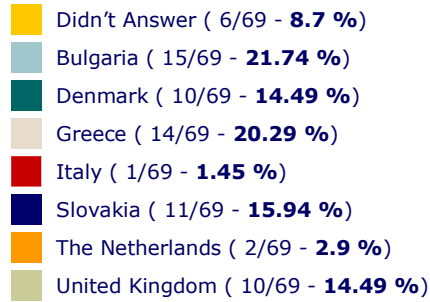
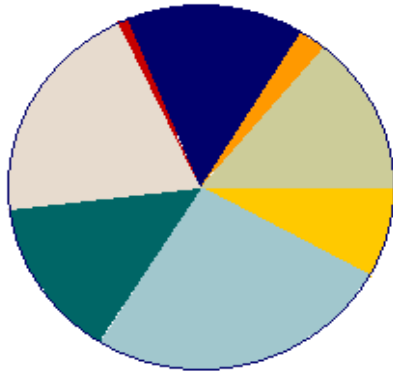
Form: ECO JOB PROJECT-QUESTIONNAIRE

Language: English

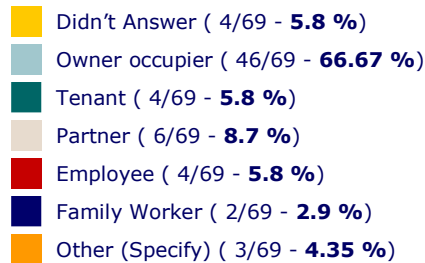
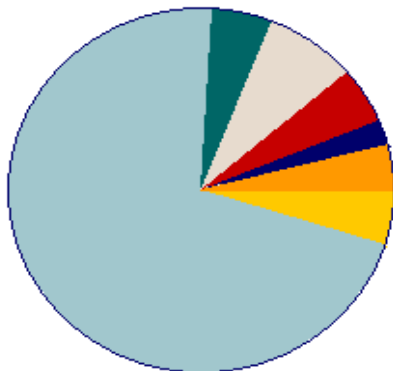
Value criterion: Farmer

Surveys Done: 61

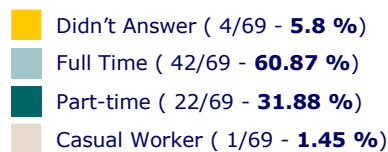
Which European country are you from? Select the appropriate country from the drop down menu.



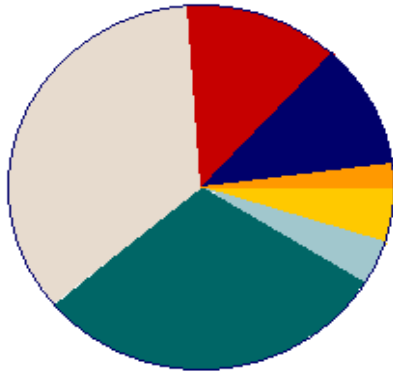
Indicate the type of ownership/employment or employment status you have in your farm business.



Time dedicated to the business.

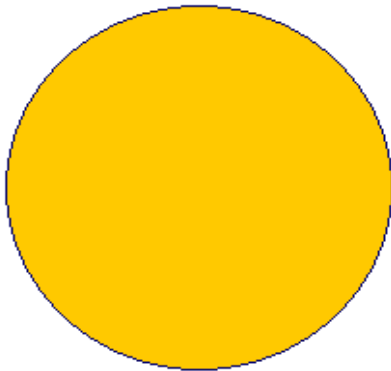


Indicate what studies you have.



- Didn't Answer ( 4/69 - **5.8 %**)
- Primary Education ( 3/69 - **4.35 %**)
- Secondary Education ( 21/69 - **30.43 %**)
- University ( 22/69 - **31.88 %**)
- Technical College ( 9/69 - **13.04 %**)
- Vocational Training ( 8/69 - **11.59 %**)
- Specialized Courses ( 2/69 - **2.9 %**)

**Years of experience in the agricultural sector.**

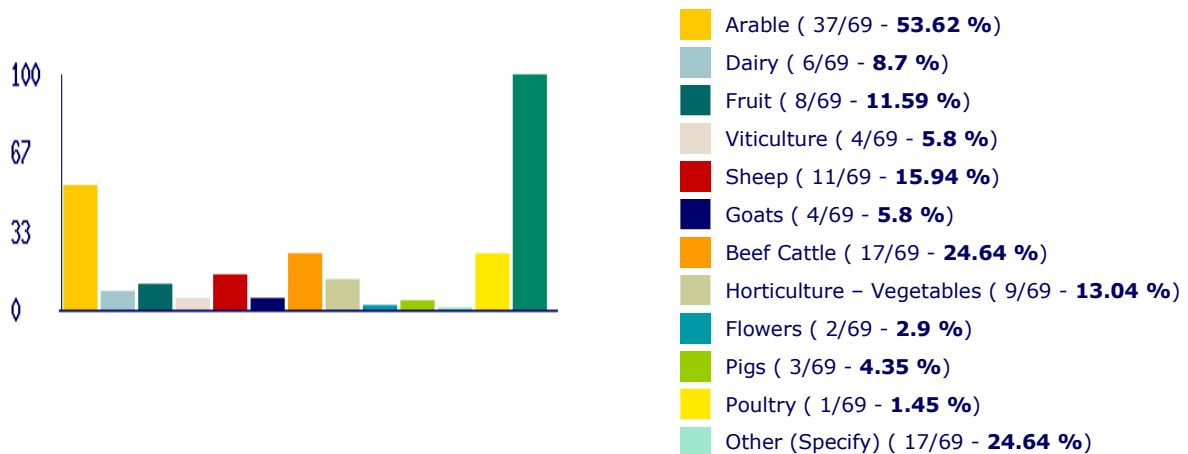


- Didn't Answer ( 69/69 - **100 %**)

**Work Profile. Indicate the proportion of working time spent on advices/teaching/other activities:**

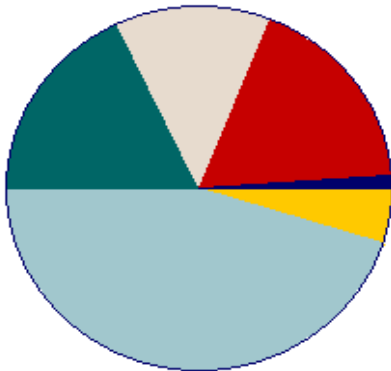
	Didn't Answer
Advisory work	100,00%
Teaching / Education	100,00%
Other	100,00%

**Please indicate the type of business you are in. Tick all enterprises with which you are involved.**



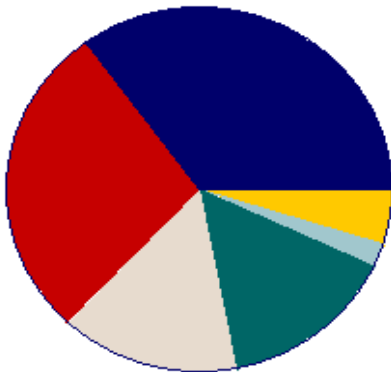
■ Didn't Answer ( 69/69 - **100 %**)

### Ecoform status.



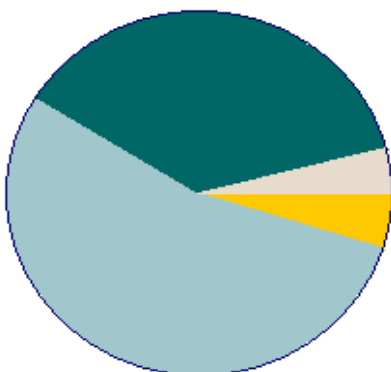
■ Didn't Answer ( 4/69 - **5.8 %**)  
■ Fully organic ( 29/69 - **42.03 %**)  
■ In transition ( 13/69 - **18.84 %**)  
■ Integrated production ( 9/69 - **13.04 %**)  
■ Non-organic (intending to convert) ( 13/69 - **18.84 %**)  
■ Non-organic (without intending to convert) ( 1/69 - **1.45 %**)

### I am familiar with Organic Standards (Indicate from 1 to 5, where 1 means you are not at all familiar and 5 indicates that you are completely familiar with the standards).



■ Didn't Answer ( 4/69 - **5.8 %**)  
■ 1 ( 2/69 - **2.9 %**)  
■ 2 ( 11/69 - **15.94 %**)  
■ 3 ( 11/69 - **15.94 %**)  
■ 4 ( 20/69 - **28.99 %**)  
■ 5 ( 21/69 - **30.43 %**)

### I found it easy to implement the Organic Standards in my enterprise/business.



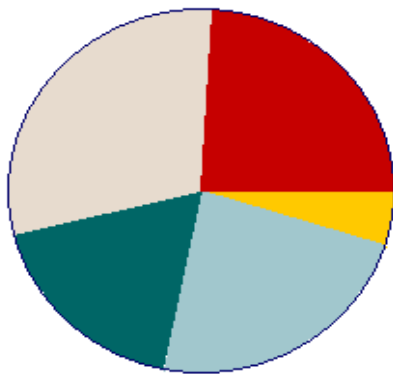
■ Didn't Answer ( 4/69 - **5.8 %**)  
■ Yes ( 36/69 - **52.17 %**)  
■ No ( 26/69 - **37.68 %**)  
■ Not Applicable ( 3/69 - **4.35 %**)

### Total surface area of farmland used by your enterprise / business:



- Didn't Answer ( 6/69 - **8.7 %**)
- Between 1-4 ha ( 12/69 - **17.39 %**)
- Between 4-8 ha ( 9/69 - **13.04 %**)
- Between 8-16 ha ( 7/69 - **10.14 %**)
- Between 16-20 ha ( 3/69 - **4.35 %**)
- Between 20-50 ha ( 8/69 - **11.59 %**)
- More than 50 ha ( 24/69 - **34.78 %**)

### Enterprise / Business Size (Economic Activity).



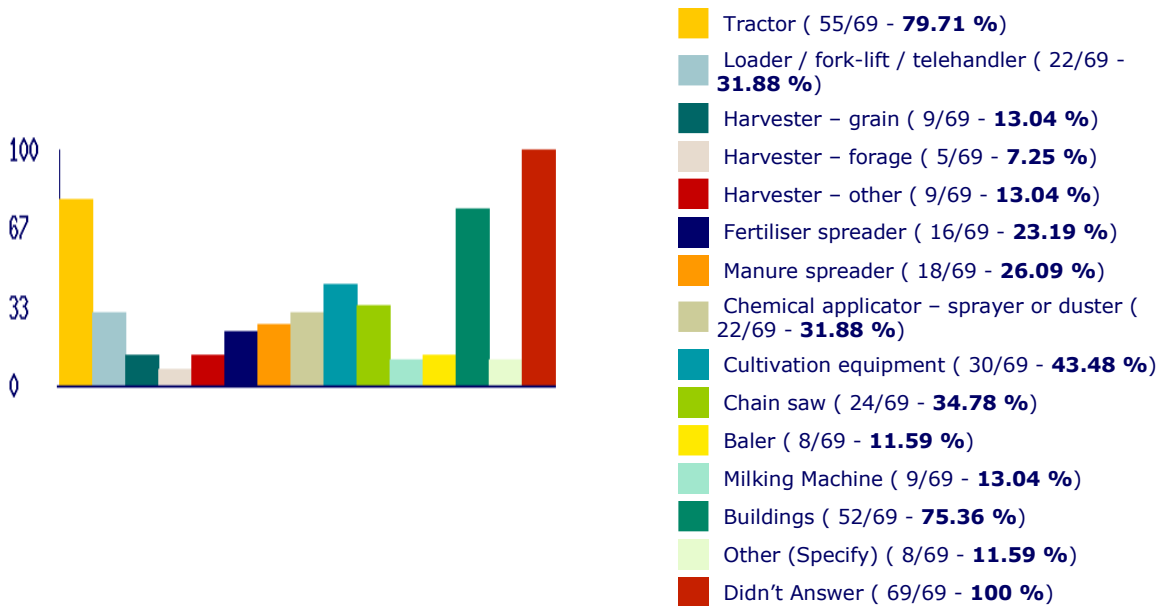
- Didn't Answer ( 4/69 - **5.8 %**)
- Very small - Not big enough to provide full time employment for one person. ( 16/69 - **23.19 %**)
- Small - 1<2 - Person business, including part-time help. ( 13/69 - **18.84 %**)
- Medium - 2<3 - People business, including part-time help. ( 19/69 - **27.54 %**)
- Large - Provide full-time work for 3 people or more, including part-time help. ( 17/69 - **24.64 %**)

### Type of Crop and Area used for it.

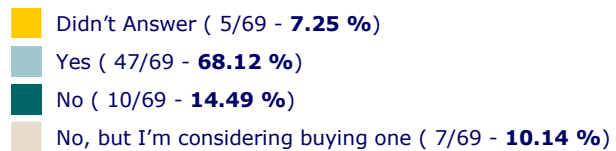
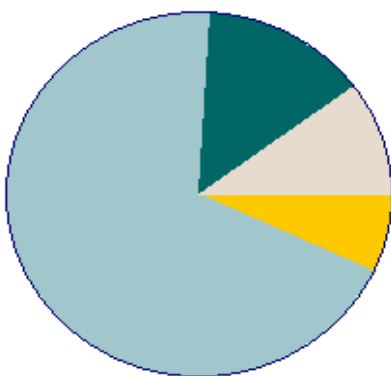
	Didn't Answer	Between 1 - 5 ha	Between 5 - 20 ha	Between 20 - 50 ha	More than 50 ha	None	Under 1 ha
<b>Wheat</b>	<b>46,38 %</b>	8,70%	4,35%	4,35%	13,04 %	21,74 %	1,45 %
<b>Rye</b>	<b>55,07 %</b>	1,45%	4,35%	2,90%	5,80%	30,43 %	0,00 %
<b>Barley</b>	<b>50,72 %</b>	5,80%	4,35%	7,25%	8,70%	21,74 %	1,45 %
<b>Alfalfa</b>	<b>60,87 %</b>	1,45%	1,45%	4,35%	4,35%	24,64 %	2,90 %
<b>Viticulture</b>	<b>65,22 %</b>	0,00%	1,45%	1,45%	0,00%	27,54 %	4,35 %
<b>Herbs</b>	<b>68,12 %</b>	0,00%	0,00%	0,00%	0,00%	27,54 %	4,35 %
<b>Pasture</b>	<b>43,48 %</b>	4,35%	1,45%	11,59%	18,84 %	20,29 %	0,00 %
<b>Flowers</b>	<b>65,22 %</b>	1,45%	0,00%	0,00%	0,00%	28,99 %	4,35 %

<b>Oats</b>	<b>47,83</b> %	8,70%	5,80%	8,70%	5,80%	21,74 %	1,45 %
<b>Rice</b>	<b>71,01</b> %	0,00%	0,00%	0,00%	0,00%	28,99 %	0,00 %
<b>Fruit</b>	<b>63,77</b> %	5,80%	0,00%	2,90%	1,45%	23,19 %	2,90 %
<b>Other</b>	<b>40,58</b> %	15,94%	2,90%	8,70%	7,25%	17,39 %	7,25 %

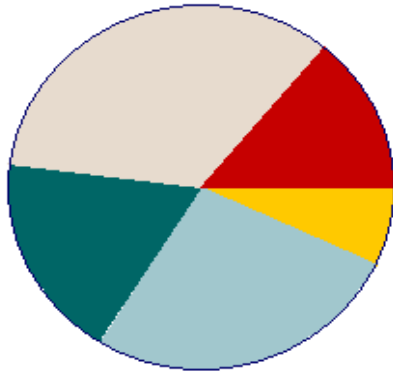
**Technical resources in your enterprise / business. Select whichever options correspond.**



**Do you have a computer on the farm?.**

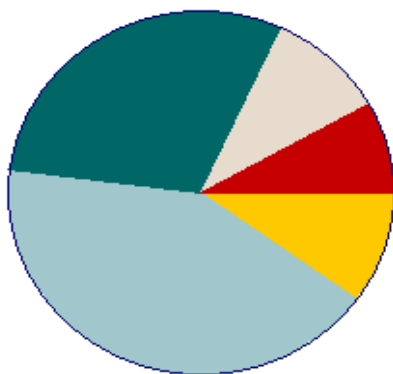


**Do you have access to an Internet connection?.**



- Didn't Answer ( 5/69 - **7.25 %**)
- At home. ( 19/69 - **27.54 %**)
- On the farm. ( 13/69 - **18.84 %**)
- In both places (home and work). ( 22/69 - **31.88 %**)
- I don't have access to a computer or the Internet. ( 10/69 - **14.49 %**)

**How comfortable do you feel using computers, in general?.**



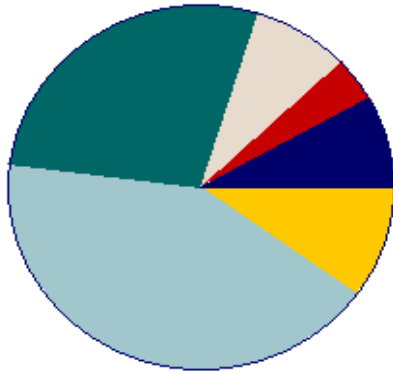
- Didn't Answer ( 7/69 - **10.14 %**)
- Very comfortable ( 28/69 - **40.58 %**)
- Somewhat comfortable ( 21/69 - **30.43 %**)
- Somewhat uncomfortable ( 7/69 - **10.14 %**)
- Very uncomfortable ( 6/69 - **8.7 %**)

**Are you familiar with the Internet?.**



- Didn't Answer ( 5/69 - **7.25 %**)
- Yes ( 42/69 - **60.87 %**)
- A little ( 16/69 - **23.19 %**)
- No ( 6/69 - **8.7 %**)

**How comfortable do you feel using the Internet?.**

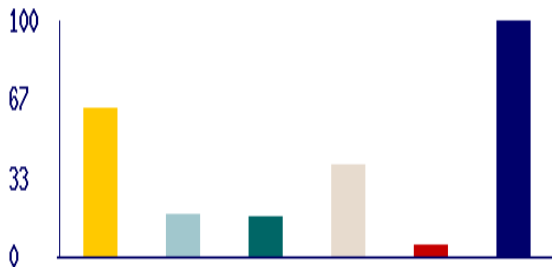


- Didn't Answer ( 7/69 - **10.14 %**)
- Very comfortable ( 27/69 - **39.13 %**)
- Somewhat comfortable ( 20/69 - **28.99 %**)
- Neither comfortable nor uncomfortable ( 6/69 - **8.7 %**)
- Somewhat uncomfortable ( 3/69 - **4.35 %**)
- Very uncomfortable ( 6/69 - **8.7 %**)

**How frequently do you access the Internet from the following locations?.**

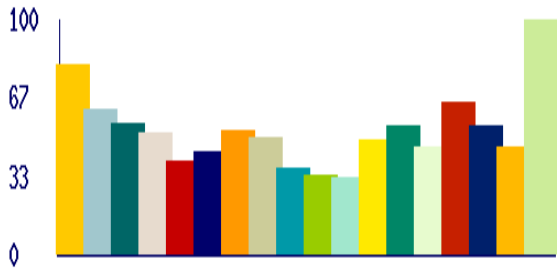
	Didn't Answer	Daily	Monthly	Never	Weekly
<b>From home</b>	14,49%	<b>47,83%</b>	7,25%	20,29%	10,14%
<b>From the farm</b>	27,54%	<b>42,03%</b>	4,35%	23,19%	2,90%
<b>From a telecentre</b>	<b>57,97%</b>	1,45%	4,35%	36,23%	0,00%
<b>From public terminals</b>	<b>56,52%</b>	0,00%	2,90%	39,13%	1,45%
<b>From some other location</b>	<b>53,62%</b>	2,90%	2,90%	39,13%	1,45%

**Do you often use software programmes?  
Tick the corresponding options.**



- Word Processor (e.g. Word) ( 44/69 - **63.77 %**)
- Presentations (e.g. Power Point) ( 13/69 - **18.84 %**)
- Data Base (e.g. Access) ( 12/69 - **17.39 %**)
- Spread Sheet (e.g. Excel) ( 27/69 - **39.13 %**)
- Other (Specify) ( 4/69 - **5.8 %**)
- Didn't Answer ( 69/69 - **100 %**)

**Of the following, indicate the principal management tasks that you carry out on your business:**



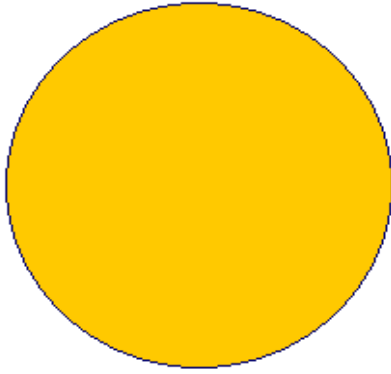
- Managing and Administrating the Enterprise ( 56/69 - **81.16 %**)
- Meetings with suppliers ( 43/69 - **62.32 %**)
- Meetings with the Public Administration ( 39/69 - **56.52 %**)
- Meeting with banks ( 36/69 - **52.17 %**)
- Identifying marketing trends and requirements ( 28/69 - **40.58 %**)
- Setting up channels of distribution (marketing produce) ( 31/69 - **44.93 %**)
- Business Planning ( 37/69 - **53.62 %**)
- Finance Planning ( 35/69 - **50.72 %**)
- Accounting and finances ( 26/69 - **37.68 %**)
- People management ( 24/69 - **34.78 %**)
- Communication writing ( 23/69 - **33.33 %**)
- Communication oral ( 34/69 - **49.28 %**)
- Compliance with legislative requirements ( 38/69 - **55.07 %**)
- Compliance with quality assurance schemes ( 32/69 - **46.38 %**)
- Compliance with Organic Standards ( 45/69 - **65.22 %**)
- Satisfying Environmental Obligations ( 38/69 - **55.07 %**)
- Identifying and compliance with funding sources including EU schemes ( 32/69 - **46.38 %**)
- Didn't Answer ( 69/69 - **100 %**)

**Have you ever received any type of training course in the areas indicated in the previous question?.**



- Didn't Answer ( 6/69 - **8.7 %**)
- Yes ( 36/69 - **52.17 %**)
- No ( 27/69 - **39.13 %**)

**Have you ever received any type of training course in the areas indicated in the previous question?.**



Didn't Answer ( 69/69 - **100 %**)

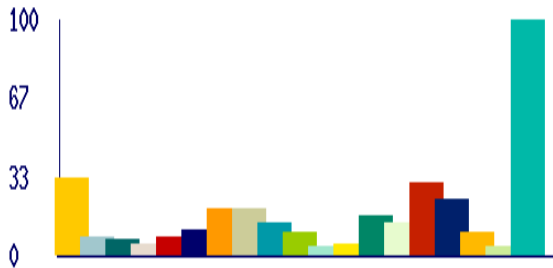
**If so, please select the areas where you have received some form of training course:**



- Milking ( 6/69 - **8.7 %**)
- Driving a tractor ( 10/69 - **14.49 %**)
- Sowing ( 8/69 - **11.59 %**)
- Harvesting ( 7/69 - **10.14 %**)
- Using heavy machinery ( 2/69 - **2.9 %**)
- Use of Computers ( 15/69 - **21.74 %**)
- Livestock feeding ( 8/69 - **11.59 %**)
- Livestock handling and welfare ( 6/69 - **8.7 %**)
- Livestock selection and breeding ( 6/69 - **8.7 %**)
- Weed Control ( 10/69 - **14.49 %**)
- Sheep shearing ( 4/69 - **5.8 %**)
- Use of chain saws ( 4/69 - **5.8 %**)
- Equine Care ( 2/69 - **2.9 %**)
- Manual handling ( 4/69 - **5.8 %**)
- Mechanical handling including fork lift /telehandler operation ( 8/69 - **11.59 %**)
- First aid on the farm ( 5/69 - **7.25 %**)
- Manure / slurry storage and spreading ( 7/69 - **10.14 %**)
- Farm welding ( 5/69 - **7.25 %**)
- Food hygiene and safety ( 9/69 - **13.04 %**)
- Hedge planting and care ( 7/69 - **10.14 %**)
- Food farming (environmental) practice ( 14/69 - **20.29 %**)
- Waste treatment ( 12/69 - **17.39 %**)
- Organic standards ( 13/69 - **18.84 %**)
- Organic farming methods ( 15/69 - **21.74 %**)
- Other (Please Specify) ( 4/69 - **5.8 %**)
- Soil Cultivation and Management ( 13/69 - **18.84 %**)
- Irrigation ( 7/69 - **10.14 %**)
- Didn't Answer ( 69/69 - **100 %**)

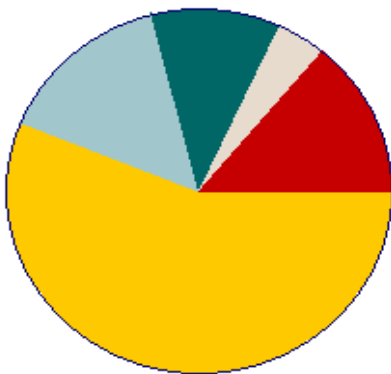
**If so, please select the areas where you have received some form of training**

**course:**



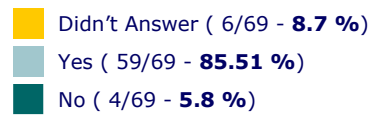
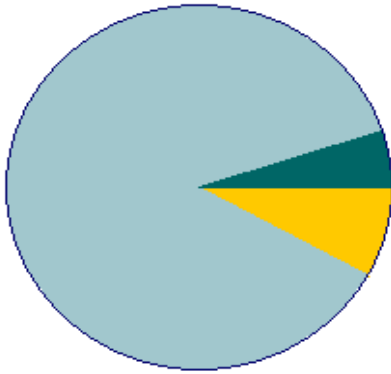
- Managing and Administrating the Enterprise ( 23/69 - **33.33 %**)
- Meetings with suppliers ( 6/69 - **8.7 %**)
- Meetings with the Public Administration ( 5/69 - **7.25 %**)
- Meeting with banks ( 4/69 - **5.8 %**)
- Identifying marketing trends and requirements ( 6/69 - **8.7 %**)
- Setting up channels of distribution (marketing produce) ( 8/69 - **11.59 %**)
- Business Planning ( 14/69 - **20.29 %**)
- Finance Planning ( 14/69 - **20.29 %**)
- Accounting and finances ( 10/69 - **14.49 %**)
- People management ( 7/69 - **10.14 %**)
- Communication written ( 3/69 - **4.35 %**)
- Communication oral ( 4/69 - **5.8 %**)
- Compliance with legislative requirements ( 12/69 - **17.39 %**)
- Compliance with quality assurance schemes ( 10/69 - **14.49 %**)
- Compliance with Organic Standards ( 22/69 - **31.88 %**)
- Satisfying Environmental Obligations ( 17/69 - **24.64 %**)
- Identifying and compliance with funding sources including EU schemes ( 7/69 - **10.14 %**)
- Other (Please Specify) ( 3/69 - **4.35 %**)
- Didn't Answer ( 69/69 - **100 %**)

**If you have had some form of training, please indicate when:**

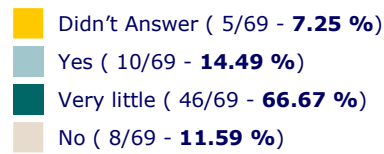


- Didn't Answer ( 37/69 - **53.62 %**)
- Less than a year ago ( 11/69 - **15.94 %**)
- Between one and two years ago ( 8/69 - **11.59 %**)
- Between two and three years ago ( 3/69 - **4.35 %**)
- More than three years ago ( 10/69 - **14.49 %**)

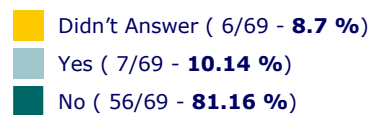
**Do you consider it important for your business to receive training courses?.**



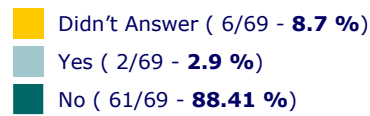
**Do you have enough time to attend training courses related to your business?.**



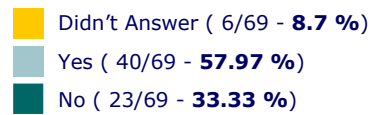
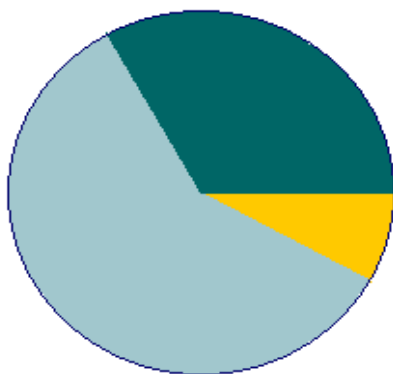
**Have you ever done a distance training course?.**



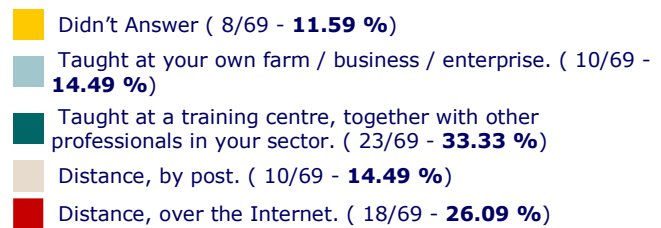
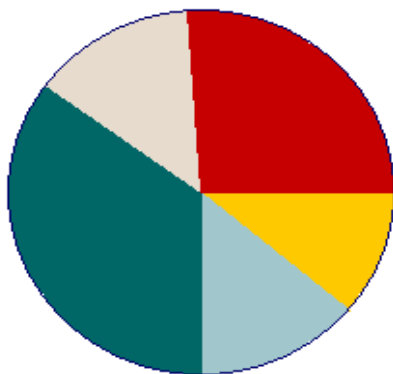
**Have you ever done a course over the Internet?.**



**Would you be interested in doing a course over the Internet?.**



**If you were to do a training course, how would you like to study it?.**

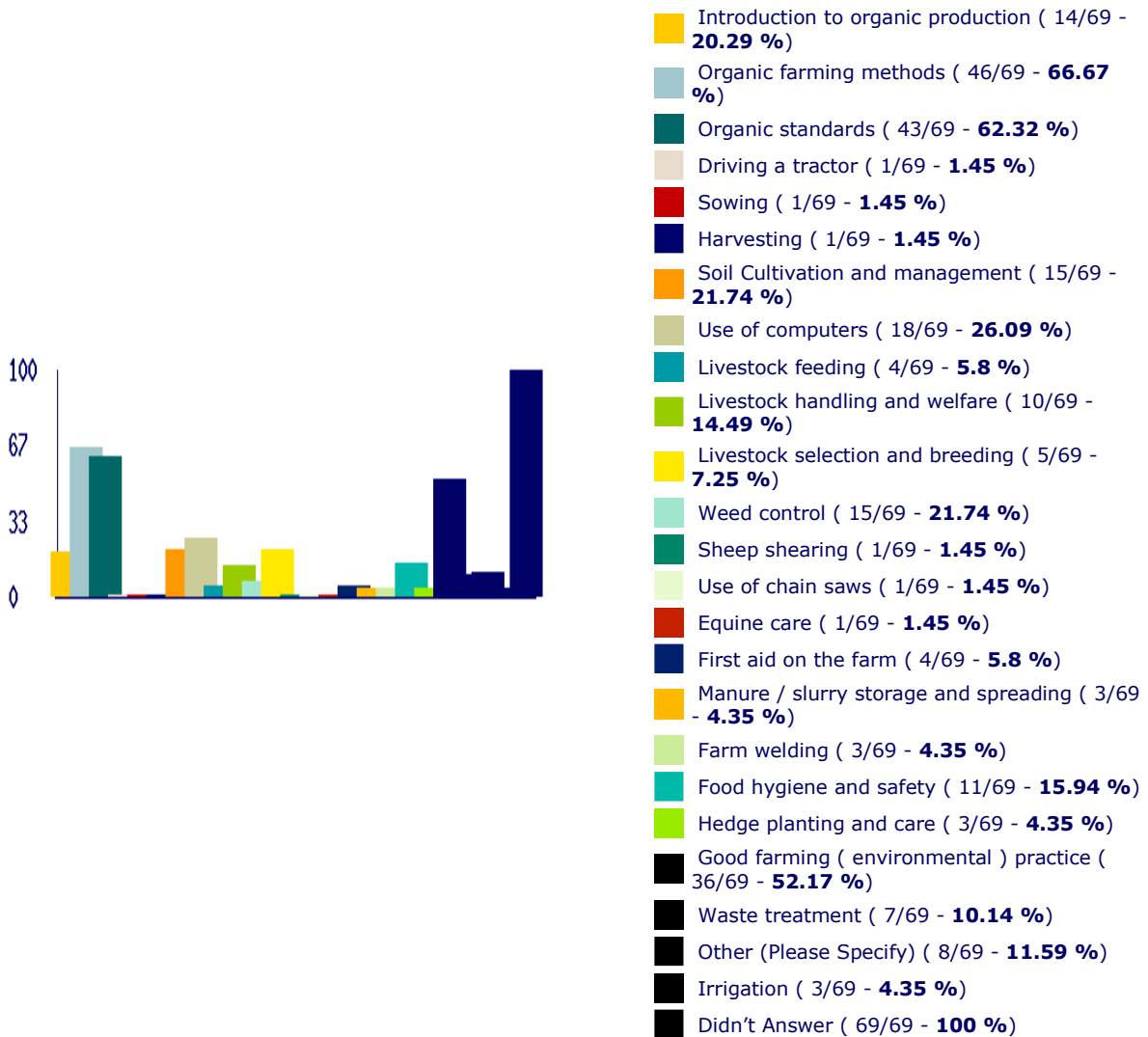


**How easy is to keep up to date? Scale this 1 for easy 5 difficult.**

	Didn't Answer	1	2	3	4	5
<b>Production systems</b>	13,04%	15,94%	23,19%	<b>33,33%</b>	13,04%	1,45%
<b>Marketing trends and prices</b>	14,49%	11,59%	10,14%	<b>28,99%</b>	<b>28,99%</b>	5,80%
<b>Record keeping</b>	21,74%	10,14%	<b>26,09%</b>	15,94%	17,39%	8,70%
<b>Finance</b>	14,49%	13,04%	18,84%	<b>20,29%</b>	<b>20,29%</b>	13,04%

<b>Enterprise management</b>	17,39%	18,84%	26,09%	<b>27,54%</b>	4,35%	5,80%
<b>Work planning</b>	21,74%	18,84%	<b>24,64%</b>	<b>24,64%</b>	5,80%	4,35%
<b>Implementation of legislation</b>	11,59%	2,90%	18,84%	23,19%	<b>24,64%</b>	18,84%
<b>Staff management</b>	<b>21,74%</b>	15,94%	18,84%	20,29%	14,49%	8,70%

From the list below please identify the five most important topics of training for you in the next five years:

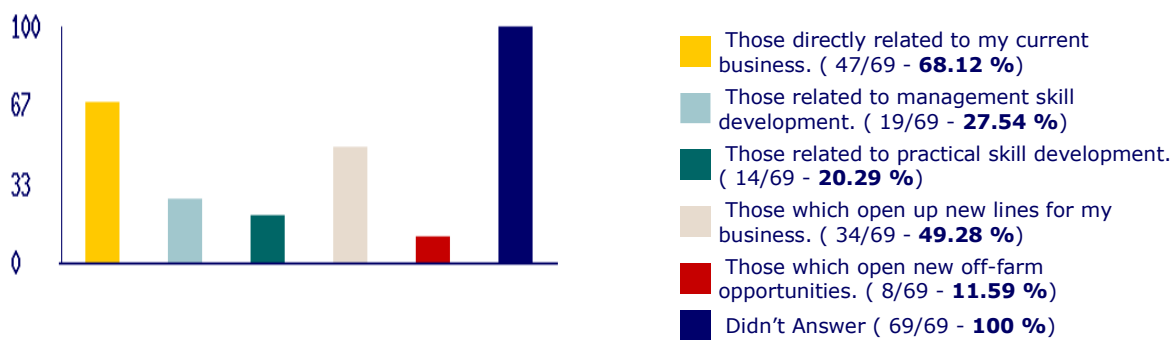


Please, indicate in the table below your level of responsibility for decision taking in "your" enterprise:

	Didn't Answer	Full responsibility	In discussion with owner/farm manager	No responsibility
<b>Forward (long term) Planning</b>	7,25%	<b>75,36%</b>	17,39%	0,00%

<b>Yearly planning rotation /breeding programme</b>	24,64%	<b>57,97%</b>	15,94%	1,45%
<b>Input purchases</b>	18,84%	<b>63,77%</b>	15,94%	1,45%
<b>Day to day management of production</b>	14,49%	<b>65,22%</b>	20,29%	0,00%
<b>Staff Management</b>	23,19%	<b>53,62%</b>	23,19%	0,00%
<b>Record keeping</b>	20,29%	<b>59,42%</b>	17,39%	2,90%
<b>Marketing</b>	21,74%	<b>53,62%</b>	18,84%	5,80%
<b>Investment decisions</b>	14,49%	<b>68,12%</b>	17,39%	0,00%
<b>Season review</b>	21,74%	<b>56,52%</b>	18,84%	2,90%

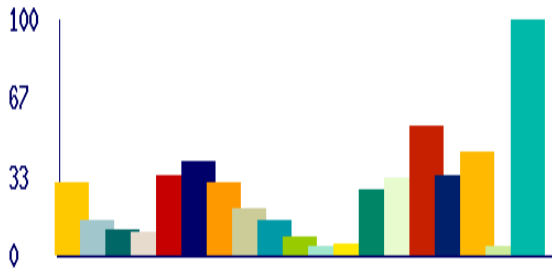
**What areas would you be interested in studying?:**



**Please, indicate in the table below your level of responsibility for decision taking in "your" business:**

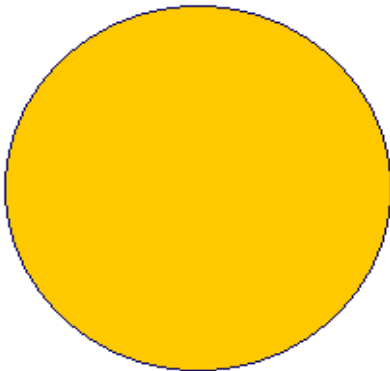
	<b>Didn't Answer</b>
<b>Forward (long term) Planning</b>	<b>100,00%</b>
<b>Yearly planning rotation /breeding programme</b>	<b>100,00%</b>
<b>Input purchases</b>	<b>100,00%</b>
<b>Day to day management of production</b>	<b>100,00%</b>
<b>Staff Management</b>	<b>100,00%</b>

**From the list below please identify the five most important topics of training for you in the next five years.**



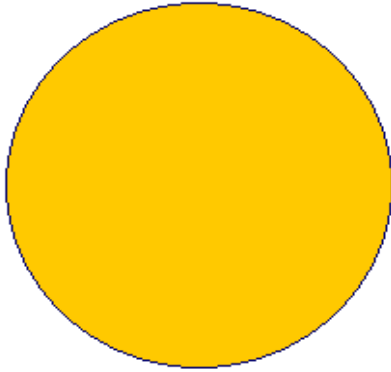
- Managing and Administrating the Enterprise ( 22/69 - **31.88 %**)
- Meetings with suppliers ( 11/69 - **15.94 %**)
- Meetings with the Public Administration ( 8/69 - **11.59 %**)
- Meetings with banks ( 7/69 - **10.14 %**)
- Identifying marketing trends and requirements ( 24/69 - **34.78 %**)
- Setting up channels of distribution (marketing produce) ( 28/69 - **40.58 %**)
- Business Planning ( 22/69 - **31.88 %**)
- Finance Planning ( 14/69 - **20.29 %**)
- Accounting and finances ( 11/69 - **15.94 %**)
- People management ( 6/69 - **8.7 %**)
- Communication - written ( 3/69 - **4.35 %**)
- Communication - oral ( 4/69 - **5.8 %**)
- Compliance with legislative requirements ( 20/69 - **28.99 %**)
- Compliance with Quality Assurance Schemes ( 23/69 - **33.33 %**)
- Compliance with Organic Standards ( 38/69 - **55.07 %**)
- Satisfying Environmental obligations ( 24/69 - **34.78 %**)
- Identifying and compliance with funding sources including EU schemes ( 31/69 - **44.93 %**)
- Other (Please Specify) ( 3/69 - **4.35 %**)
- Didn't Answer ( 69/69 - **100 %**)

**Have you ever received any type of training course in the subject areas indicated in the previous question?:**



■ Didn't Answer ( 69/69 - **100 %**)

**Have you ever received any type of training course in the areas indicated in the previous question?:**



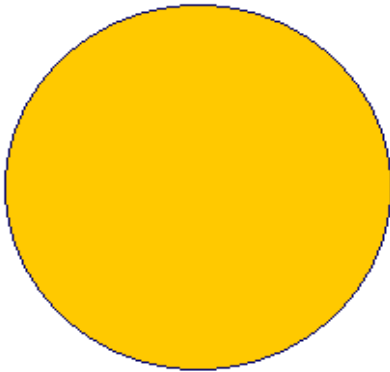
Didn't Answer ( 69/69 - 100 %)

Please, indicate in the table below your level of comfort in delivering the following elements of teaching work:

	Didn't Answer
<b>Applying appropriate specialist and professional expertise to practical situations.</b>	100,00%
<b>Designing education programmes relevant to the needs of target groups.</b>	100,00%
<b>Recruit and select participants.</b>	100,00%
<b>Set learning objectives.</b>	100,00%
<b>Implement appropriate teaching / training methods.</b>	100,00%
<b>Evaluate / assess the learning process.</b>	100,00%
<b>Evaluate the achievement of the programme against target outcomes.</b>	100,00%
<b>Identifying and achieving own training / development needs.</b>	100,00%
<b>Working with others (teamwork) to deliver outcomes.</b>	100,00%
<b>Communicating with farmers and colleagues - oral.</b>	100,00%
<b>Other</b>	100,00%

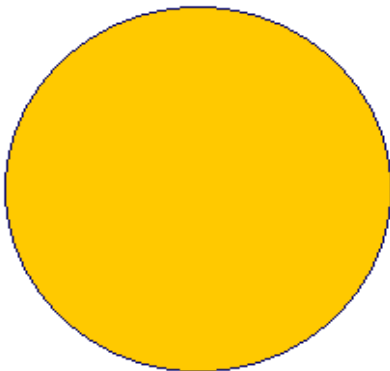
Have you ever received any type of training course in the areas indicated in the previous

question?:



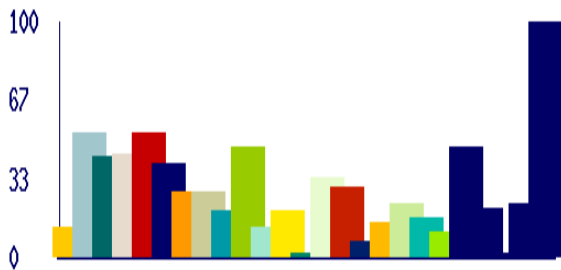
Didn't Answer ( 69/69 - **100 %**)

Have you ever received any type of training course in the areas indicated in the previous question?:



Didn't Answer ( 69/69 - **100 %**)

Of the following, indicate the principal practical tasks on which you carry out on your business:



- Milking ( 9/69 - **13.04 %**)
- Driving a tractor ( 37/69 - **53.62 %**)
- Sowing ( 30/69 - **43.48 %**)
- Harvesting ( 31/69 - **44.93 %**)
- Soil Cultivation and management ( 37/69 - **53.62 %**)
- Use of computers ( 28/69 - **40.58 %**)
- Livestock feeding ( 20/69 - **28.99 %**)
- Livestock handling and welfare ( 20/69 - **28.99 %**)
- Livestock selection and breeding ( 14/69 - **20.29 %**)
- Weed control ( 33/69 - **47.83 %**)
- Sheep shearing ( 9/69 - **13.04 %**)
- Use of chain saws ( 14/69 - **20.29 %**)
- Equine care ( 2/69 - **2.9 %**)
- Manual handling ( 24/69 - **34.78 %**)
- Mechanical handling including fork lift / telehandler operation ( 21/69 - **30.43 %**)
- First aid on the farm ( 5/69 - **7.25 %**)

- Manure / slurry storage and spreading ( 11/69 - **15.94 %**)
- Farm welding ( 16/69 - **23.19 %**)
- Food hygiene and safety ( 12/69 - **17.39 %**)
- Hedge planting and care ( 8/69 - **11.59 %**)
- Good farming (environmental) practice ( 33/69 - **47.83 %**)
- Waste treatment ( 15/69 - **21.74 %**)
- Other (Please Specify) ( 2/69 - **2.9 %**)
- Irrigation ( 16/69 - **23.19 %**)
- Didn't Answer ( 69/69 - **100 %**)

**Have you ever received any type of training course in the areas indicated in the previous question?:**



- Didn't Answer ( 7/69 - **10.14 %**)
- Yes ( 30/69 - **43.48 %**)
- No ( 32/69 - **46.38 %**)

**Please, indicate in the table below your level of comfort in delivering the following elements of advisory work:**

	Didn't Answer
<b>Applying appropriate specialist and professional expertise to practical situations.</b>	<b>100,00%</b>
<b>Establishing credibility with clients.</b>	<b>100,00%</b>
<b>Identifying business development / change needed.</b>	<b>100,00%</b>
<b>Achieving agreement to the implementation plan.</b>	<b>100,00%</b>
<b>Identifying the people training / development needs to deliver the change needed.</b>	<b>100,00%</b>
<b>Supporting the people through the training / development programme.</b>	<b>100,00%</b>

**Monitoring and evaluating progress.**

**100,00%**

**Identifying and achieving own training / development needs.**

**100,00%**

**Working with others (teamwork) to deliver outcomes.**

**100,00%**

**Communicating with farmers and colleagues - oral.**

**100,00%**

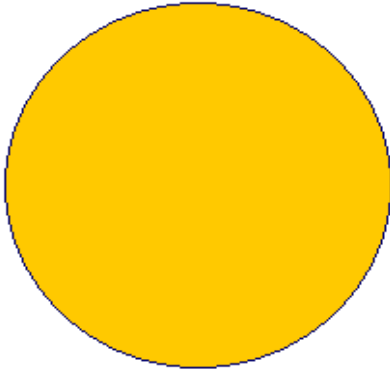
**Communicating with farmers and colleagues - written.**

**100,00%**

**Other**

**100,00%**

**Tipo de formulario**



Farmer ( 69/69 - 10